

Things I Have To Cover Tonight

- Where the money we receive is spent.
- Ask everyone to make a decision tonight!
- Talk about importance of 100%.
- Remind that any cards not turned in will receive follow-up calls from your unit presenter within three weeks.
- Talk about the incentives.
- Talk about council strip that is available for a pledge of \$100.
- Remember to note if your company does matching gifts.
- Billing requests are for this calendar year
- Make sure that the card you turn in has the parent's name on it, not the Scout's.

Things I Have to Prepare

- Make sure cards have been sorted by family, with all family cards bundled together.
- Check presentation kit to make sure it is complete.
- Review the roster and ensure there is an envelope for each family.

Things I Have to Do Tonight

- Collect all the cards attaching all payments.
- Fill out Unit FOS Receipt and give copy to unit.
- Leave with cards in hand!
- Thank the unit leaders for allowing you to be there.